

nevins



connor





archie







stem



ceci



ceci



eloise





fuse



fuse



lilo



lilo



sena



sena



silob



silob



von



von



roscoe







phone booth



phone booth desk



nevins phone booth





bio canvas collection



benningford planters



benningford cylinder



koen occasional table



benningford tall square and wall





thro waste & recycling unit





ariel acoustic hanging panels





cue low storage collection



union storage & presentation



servicing cart



storage drawer/shelves & refrigerator



recycling bin



vycom lecture halls



ada accessible



union electronic floor mobile lectern



wire management





Copy Writing | *Seater*

The FRAMEWORK

General Problem	Get their attention
Relate to Customer	Makes it relevant to each
Get Specific	Supporting data
Present Solution	Your Solution General
Introduce Yourself	Why are you the BEST

Buying Cycle

Identify the Problem → Define the Problem → Find a Solution → ✓

climb multi-level seating



synk2 modular lounge seating



synk2 leg



connector table



side power unit



coast seating



coast base options



brooklyn bench



brooklyn bench



tisso wall planter



almalfi tall curve planter





transit tablet table



drums & cubes



abbott radius square cube



adler round drum



abbott solid surface rectangle cube





arlo table



tony table



power, 6" table legs



tony rectangle and tall square



aven table



max 2-bin recycling unit



wire management



cue low storage wall credenza



classic parsons table



classic parsons bench



center foot rail & kick plate



shelf



liv parsons table



asymmetric leg design



wire management



liv parsons bench





elite table



oscar table



soft square top



solid surface deep knife edge



polished chrome and aluminum base



slide table



knife edge



polished chrome base



4-bin full wrap thro waste & recycling unit



koen table



koen straight inset base



koen straight flush base



koen angled base



atlantis table



atlantis fluted base



atlantis disc w/cover



atlantis disc base



atlantis² table



tisso floor planter



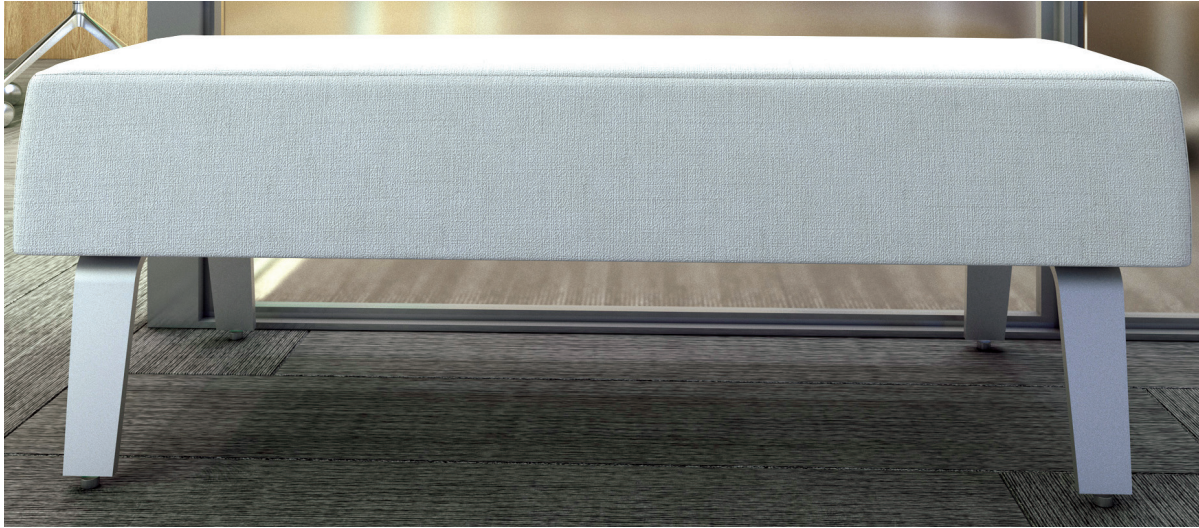
commodore 4-bin recycling unit



williamsburg bench



skipper table



mixx bench



atlas unit



maximus receptacle



pinnacle table



almafi tall planter



queensboro bench



jumbo receptacle



nevins

cosmo table



arch base design



cosmo flipping



laminata modesty panel



pax table



pneumatic adjustable height base



electric adjustable height base



control panel





volow media table



vega table



wire management



vega curved panel base



vega straight panel base



opus table



opus straight laminate panel base



plain metal straight base



plain metal oval base



geo table



wire management



geo laminate/veneer cylinder base



geo polished chrome cylinder base

Please Note: Color images are for reference only. Please verify with actual finish sample.
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